

**Metropolitan Washington Airports Authority**  
**PROCUREMENT AND CONTRACTS DEPT.**  
**AMENDMENT OF SOLICITATION**

Metropolitan Washington Airports Authority Procurement and Contracts Dept., MA-950 2733 Crystal Drive Arlington, VA 22202	1A. AMENDMENT OF SOLICITATION NO.	1B. DATED
	19-11081	March 15, 2019
	2A. AMENDMENT NO.	2B. EFFECTIVE DATE
	Two (002)	April 26, 2019

The solicitation identified in Block 1A is amended as set forth in Block 3. Hour and date specified for receipt of offers  is extended,  is not extended. Offerors must acknowledge receipt of this amendment prior to the hour and dated specified in the solicitation or as amended, by one of the following methods: (a) by completing Block 4 and returning copy of the amendment; (b) by acknowledging receipt of this amendment on the Solicitation Offer and Award Sheet, Block 13. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER.

**3. DESCRIPTION OF AMENDMENT**

Solicitation 19-11081 entitled "Rental Car Concessions, Dulles Airport" is hereby amended as follows:

Section II. D 2 – "Facility Rent" is amended as follows:

Facility Rent. During the first Contract Year (as defined in Article 1 of the Contract), the Contractor shall pay rent (hereinafter referred to as "Facility Rent") to the Authority at an annual rate of Two Dollars and Fifty Nine cents (\$2.59) per square foot of the total area within the perimeter of the Site awarded to the Contractor. Upon the commencement of the second Contract Year and every Contract Year thereafter ~~through the fifth Contract Year including the Extension Periods~~, the Facility Rent shall increase by three percent (3%) of the Facility Rent charged to the Contractor in the previous Contract Year. ~~If the Authority elects to exercise an Extension Period, the Authority reserves the right to either escalate the Facility Rent for the Extension Period by three percent (3%) or have an appraisal performed and charge Facility Rent based on the appraised value.~~ Facility Rent will be prorated and collected monthly.

Section II. G is deleted in its entirety and replaced with the following:

The Authority is committed to responsible environmental stewardship in all operations at the Airport. In support of this goal, the Contractor shall be required to provide Green Vehicles for rent at the Airport according to requirements set forth in Section 3.04 (c) of the Contract.

Section IV. F 4 is modified to change the date for the return of contracts from "ten (10) days after they are received" to "seventeen (17) days after they are sent by the Authority to bidder."

Amend Section B of Attachment II "Eligibility Form" which is attached.

The date for submission of bids is extended to **2:00 p.m., EDT on May 22, 2019.**

\*\*\* CONTINUED ON PAGE 2 \*\*\*

Except as provided herein, all terms and conditions of the document referenced in Block 1A, as heretofore changed, remain unchanged and in full force and effect.

4A. NAME AND TITLE OF OFFEROR	4B. SIGNATURE	4C. DATE

Section IX "General Information - add the following:

C. Historical and Forecast Enplaned Passengers at IAD  
(passengers in thousands)

Year	Passengers enplaned on								
	Domestic flights			International flights			All flights		
	Originating (a)	Connecting	Total	Originating (b)	Connecting	Total	Originating	Connecting	Total
<b>Historical</b>									
2015	4,536	2,603	7,139	2,654	921	3,575	7,191	3,523	10,714
2016	4,428	2,716	7,145	2,868	855	3,723	7,297	3,571	10,868
2017	4,852	2,614	7,466	3,006	852	3,858	7,857	3,466	11,324
2018	5,032	2,925	7,957	3,115	875	3,990	8,147	3,800	11,947
<b>Forecast</b>									
2019	5,135	2,990	8,125	3,230	895	4,125	8,365	3,885	12,250
2020	5,230	3,045	8,275	3,310	915	4,225	8,540	3,960	12,500
2021	5,325	3,100	8,425	3,390	935	4,325	8,715	4,035	12,750
2022	5,420	3,155	8,575	3,470	955	4,425	8,890	4,110	13,000
2023	5,515	3,210	8,725	3,550	975	4,525	9,065	4,185	13,250
2024	5,610	3,265	8,875	3,630	995	4,625	9,240	4,260	13,500

Attachment 1, Draft Concession Contract, is deleted in its entirety and replaced with the attached "Draft Concession Contract (Amendment 01) and for ease of reviewing, redline and clean versions of the contract are being provided.

\*\*\* END OF AMENDMENT \*\*\*

**ATTACHMENT II**

**ELIGIBILITY FORM**

**RENTAL CAR CONCESSIONS AT WASHINGTON DULLES INTERNATIONAL AIRPORT**

**(Amendment 02)**

As required in the Invitation for Bids, bidders submitting a bid for Rental Car Concessions at Washington Dulles International Airport must complete this form in full and submit it to the Authority with the other contents of bidder's bid. This form will enable the Authority to determine whether the bidder has met the minimum eligibility requirements for submitting a bid. Use additional pages as necessary, but please indicate at the top of each page the number and/or letter of the paragraph to which each such page relates. If this Eligibility Form is not submitted, or if, the information contained herein is incomplete or not responsive, or the bidder does not have the financial capability to provide the required goods and services, the bid may be rejected by the Authority.

Note: If the bidder is a subcontractor, affiliate, or joint venture partner, then the information requested below shall be provided for both the bidder and for the prime Contractor or parent entity.

**A. Bidder**

1. Name: \_\_\_\_\_
2. Address: \_\_\_\_\_  
\_\_\_\_\_
3. Telephone Number: \_\_\_\_\_
4. Contact Person: \_\_\_\_\_
5. Type of Organization (check all that apply):
  - Corporation - Please give state and year of incorporation:
  - Partnership
  - Joint Venture
  - Sole proprietorship
  - Other (explain)

**B. Financial Information**

1. Please attach evidence of bidder's financial responsibility, such as a credit rating from a qualified firm preparing credit ratings, a letter of credit worthiness from a bank, a letter of credit from an FDIC-insured bank describing a bidder's credit line, or other trade reference.
2. If bidder is currently an operating business entity, provide full and complete audited financial statements for the two most recent years, prepared in accordance with Generally Accepted Accounting Principles (GAAP). The financial statements shall be audited and certified by a Certified Public Accountant (CPA). The bidder shall provide a financial profile covering complete operations (i.e., profit/loss of all of the bidder's businesses), and a statement of any

significant financial events occurring subsequent to the closing date of the most recent financial statements. If bidder, or corporation or other entity which has, directly or indirectly, a controlling interest in the bidder, or any subsidiary corporation or other entity in which the bidder has a controlling interest, or any affiliate of the bidder is required to file reports with the Securities and Exchange Commission, bidder shall provide copies of all Annual Reports on Form 10-K filed by the bidder or any partner or principal owner of bidder during the past two years.

3. In the event the bidder anticipates the establishment of a new business entity, a subsidiary or spin-off of an existing corporation to perform the services contemplated under this Request, sufficient data must be provided to demonstrate financial capability of the proposed entity. The Authority reserves the right to require at its discretion additional financial information and/or a guarantee from the bidder's parent company or owners, or a letter of credit for a predetermined amount each Contract Year. Personal net worth statements will not be acceptable to establish financial capability under the Request unless such net worth is pledged to the entity to be established and is accompanied by the principal's appropriate, signed, tax return statements for the last two years. The bidder shall also provide bank references, including addresses, telephone numbers, and names of bank officials familiar with the bidder's account.

4. Has bidder ever had a performance guarantee bond or surety canceled or forfeited?

YES ( ) NO ( )

If yes, and a bond, state name of bonding company, date, amount of bond and reason for cancellation or forfeiture.

5. Has bidder or any director, principal officer, or owner of 10 percent or more of stock of bidder ever reorganized under the Bankruptcy Code or declared bankruptcy?

YES ( ) NO ( )

If yes, state case name, date of the proceedings, court jurisdiction, amount of liabilities and amount of assets as of the date filed and disposition.

6. Has bidder or any entity affiliated with it ever been awarded a concession at any airport and failed to operate the concession for the full term thereof?

YES ( ) NO ( )

If yes, please state name of airport, date of award and describe the circumstances.

7. Have any leases for the company's operation or other business enterprises held by your organization ever been canceled?

YES ( ) NO ( )

If yes, provide additional details.

8. Has bidder been involved in litigation in the previous five years as plaintiff or defendant that would have a material effect on the bidder's ability to perform the concession?

YES ( ) NO ( )

If yes, state the date, court jurisdiction, case number and outcome. This response should include litigation under the current or prior entities or affiliates and any litigation involving the officers or majority stockholders.

C. Ownership and Control of Bidder

1. If bidder is a corporation, please list all officers, directors and owners of 10 percent or more of its capital stock.
2. If bidder is an entity other than a corporation, please list all persons or entities with an interest of 10 percent or more in the operations of the bidder, indicating the title if any and the percentage of the interest of each.
3. Please provide names, titles, mailing addresses and business telephone numbers of the corporate officers.
4. Please submit a copy of the bidder's company's organizational chart, including the names of the individuals in the various positions.

D. Authorization to do Business in the Commonwealth of Virginia

The bidder shall attach a certification signed by its authorized representative, which states to the Authority that bidder is authorized to do business in the Commonwealth of Virginia. Please attach a copy of the certificate hereto. If not authorized by the date bids are due to the Authority, the bidder must certify to the Authority that it is authorized to do business no later than the date the Authority receives a Contract for execution from a bidder.

The undersigned hereby certifies that all of the information contained herein, and in any and all attachments hereto, is true and accurate.

ATTEST:

\_\_\_\_\_

\_\_\_\_\_

(Name of Bidder)

By: \_\_\_\_\_

Dated: \_\_\_\_\_, 2017