



METROPOLITAN WASHINGTON AIRPORTS AUTHORITY

IFB No. 19-10488
Law Enforcement Ammunition
April 11, 2019

Questions and Answers

Notice: Questions may have been edited for clarity and relevance.

1. **Question:** Section V-2 Item #2 Financial Statements, requests a certified complete financial statement, from the low bidder. Would the Authority waive this requirement because of the cost of certified financial statement, particularly in light of the fact that bidders must provide a certificate from the ammunition manufacture stating that they are the authorized distributor for the product line in the State of Virginia.

Answer: The solicitation does not require the submission of certified financial statements. However, the Contracting Officer may request the information as part of the determination of a bidder's responsibility (i.e. to determine that the bidder has overall capability adequate to meet the contract requirements). Bidders who are unable to document their financial responsibility may be found non-responsible.

2. **Question:** Section VII-1 "Delivery" provides that that that delivery of ammunition shall be made not later than 30 calendar days after issuance of a delivery order (Purchase Order). The provision also provides that if only a portion of the product is available then the Contractor must contact the Authority for direction on whether to ship the partial order. We are requesting an addition to this term, since ammunition is a commodity that is produced and influenced on the global scale delivery dates cannot be guaranteed so we are asking a modification that 30 days is preferred but if there are market conditions beyond the vendors control that an extension with a reasonable delivery period be added, or a statement added that the vendor keep in close contact with the Authority if there are availability delays that are caused by the global market that no one can predict.

Answer: The Authority will not modify the solicitation. Excusable delays are addressed in Section VII Paragraph 15.

3. **Question:** Section VII-6 "Default" states that the Contractor may be in default of the contract if the Contractor fails to deliver the supplies within the time specified in the contract. We are requesting that a modification be made to this provision that specifically correlates to the above request in regards to delivery times.

Answer: See answer to Question No. 2.

4. **Question:** Specification Checklist - Item 1.1 - We are requested a update to the verbiage in reference to SAAMI, the ammunition manufactures are the ones that are members of SAAMI not the authorized distributors, so we are requesting this to be modified to state that the bidder provide the verification that the brand ammunition that is being bid is a Voting and Associate Member of SAAMI.

Answer: See Amendment 01.

5. **Question:** Pricing Structure – Would the Authority consider a price escalation / de-escalation clause that would permit a price increase or decrease based on an established price index such as the Virginia State contracts.

Answer: See Amendment 01.