



Pre-Bid Conference

IFB-18-34124

Convert Underground Fuel Storage Tanks to Aboveground Storage

April 25, 2019

10:00 AM – Conference Room No. 4

45025 Aviation Dr, 4th Floor, Dulles, VA 20166

Site Visit to Follow Pre-Bid Conference



Introduction

- Contracting Officer – Deepak Nathani
- Contracting Officer's Technical Representative – Solomon Burka



Disclaimer

The information contained in this presentation is for informational purposes only

In the event of a discrepancy between the information contained herein and the solicitation documents, the solicitation documents will take precedence



PRE-BID CONFERENCE GUIDELINES

- All remarks and explanations made by MWAA personnel during the Pre-Bid Conference do not qualify, change or otherwise alter the terms of the solicitation;
- Only formal written amendments to the IFB are binding, and;
- Responses to questions submitted via the website are for information purposes only.



Summary of Solicitation

- Award will be made to the responsible, conforming offeror whose total price is the lowest offer received.
- Performance Period: 315 days
- Anticipated Contract Award: August 2019
- The Contractor shall perform on the site, and with its own organization, at least thirty percent (30%) of the total direct labor and at least thirty percent (30%) of the total work-in-place to be performed under the contract. (Clause VII.44)
- The estimated cost of construction is between \$900,000 and \$1,000,000
- **Terms and Conditions are not negotiable. Contractors are encouraged to ask questions or clarifications during the Q&A period**



Summary of Solicitation

- Place of Performance – Bus Maintenance Facility
- Five percent (5%) Bid Bond required with bid submission
- One Hundred Percent (100%) Payment and Performance Bond required for submission upon request from Contracting Officer, prior to contract award. MWAA will reimburse reasonable and customary bond costs upon proof of payment. Bonds are not to be included in the price proposal.



Summary of Solicitation

- The Owner Controlled Insurance Program details can be found in the solicitation Section VII, Contract Provision 20- This contract is covered by the Aviation Owner Controlled Insurance Program (OCIP) and participation by the contractor and subcontractors is required. OCIP coverage, as described in Contract Provision 20.



Solicitation Requirements

- Bids are to be submitted Wednesday, **May 22, 2019**, 1:00 pm, Local Time at Dulles International Airport, 45025 Aviation Drive, 2nd Floor, Suite 240, Dulles VA 20166



Submission Requirements

Submit an original and two (2) copies of the following documents (See **Section V, Solicitation Provision #20**):

- Solicitation Offer and Award Page (Blocks 9 through 14C completed)
- Price Schedule (Section III)
- Representations and Certifications, Section IV
- Bid Bond (5%)
- Section VII - Contract Provision 42, Brand Name or Approved Equal, Comparability of products of other manufacturers
- LD BE Certification Exhibits as applicable:
 - Exhibit A, Voluntary Efforts to Obtain MBE/WBE Participation (25%)
 - Exhibit D, Contract Participation Form
 - Exhibit F, LD BE Certification Application or proof of certification
 - Exhibit G, Application for Joint Venture Eligibility
 - Exhibit H, Request for Waiver
 - Exhibit I, LD BE Unavailability Certification



Submission Requirements

- Insurance Affidavit, Section X – Attachment 05
- Copy of Virginia State Contractor’s License
- Provide a summary of top projects of comparable scope and price that have been completed during the past five (5) years, limited to one (1) page in length only, which includes the project description, location, contact, and information including cost and schedule.
- Please sign and acknowledge any Amendments (Box 13-Solicitation Offer and Award Form) and include with your Bid submission.
- Bid opening will occur immediately after 1:00 pm, on **May 22, 2019th** at 45025 Aviation Dr, 2nd Floor, Suite 240, Dulles, VA 20166. This is a public bid opening. Total prices for each bid will be made public for the information of bidders.



LDBE Participation Requirements

The LDBE requirement for this solicitation is Fifty percent (50 %) of the total offer amount of the contract. The Fifty percent (50%) LDBE participation shall be computed as outlined in **Section IX(04)(C)**.

LDBE Size Standards:

<u>NAICS Code</u>	<u>Type Of Work / Service</u>	<u>LDBE Size Standard</u>
238220	Mechanical Contractors	\$15.0 Million
238210	Electrical Wiring Contractors	\$15.0 Million
238910	Demolition	\$15.0 Million
237310	Concrete Paving	\$36.5 Million

For any LDBE/MBE/WBE information, including other LDBE size standards, contacts the Supplier Diversity Department at **703-417-8660**

LDBE certification is valid for a period of 3 years
Apply for re-certification 60 days before expiration



Prime Contractor Responsibility

- Firms have to be LDBE certified by MWAA by contract award date
- LDBE Contract participation form (Exhibit D) must be submitted with Bid
- Successful firm must submit the Letter of Intent (Exhibit E) 3 days upon request of the Contracting Officer
- Successful firm must contact the Department of Supplier Diversity (DSD) to schedule and complete the mandatory e-Contract Compliance trainings within 30 days from date of award letter. Required trainings include:
 - Introduction to the new System - Learn how to successfully navigate the system
 - Contract Compliance Reporting – Learn how to report subcontractors payments



Exhibit D

**METROPOLITAN WASHINGTON AIRPORTS AUTHORITY
CONTRACT PARTICIPATION FORM**

Check One: Original Revised Date: _____ Contract No.: _____

Name of Offeror: _____ Project Name: _____

Original Contracted LDBE Participation: \$ _____ Original Percent Contracted LDBE Participation: _____ %

The Offeror shall submit the Contract Participation Form to the Contracting Officer with the offer. Please attach additional sheets if needed.

EX	SAMPLE	TYPE OF FIRM (see below)	FEDERAL TAX ID (also known as Employer Identification Number) nine digit number.	Enter "X" for all that apply				ADDRESS (Number, Street, City, State, ZIP)	DESCRIBE TYPE OF WORK (Electrical, Paving, etc. with notation e.g. "Labor Only", "Material Only", "Complete") Item Number if Applicable, Quantity, Unit Price	AGREED PRICE
				LDBE	MBE **	WBE ***	OTHER			
		S	55-5555555	X	X			12345 Main Street, Washington, DC 20001	Furnish and install Structural Steel	\$986,000.00
1										
2										
3										
4										
5										
6										
7										
8										
9										
10										
11										
12										
13										
14										
15										
16										
17										
TOTAL AGREED PRICE MUST EQUAL TOTAL OFFERED PRICE:										

I, _____, a duly authorized representative of _____, certify that the above information is true and correct.
(type or print name) (name of firm)

Signature: _____ Date: _____

TYPE OF FIRM

*P = Prime Contractor
S = Subcontractor
JV = Joint Venture

SP = Stocking Supplier/Distributor
B = Broker, Agent, Packager
H = Hauler
MFG = Manufacturer

** MBE = A certified Minority Business Enterprise (Attach current certification letter)
*** WBE = A certified Women Business Enterprise (Attach current certification letter)
(Information regarding MBE/WBE participation will be used for generalized statistical purposes and program analysis.)



New Supplier Diversity Management System (SDMS)

- Online contract compliance monitoring
- On-line certification application and renewal
- Real-time monitoring of certification applications in process
- Targeted outreach for contracting opportunities
- Contractor visibility into MWAA directory of certified firms

Visit: mwaa.diversitycompliance.com



Supplier Diversity Management System

 [Log In](#)

About the System

Additional information for our users

[Information for Vendors](#)

Vendor Certification

Search and/or join our database of certified vendors

[Certification Directory](#)

[Apply for Certification](#)

Upcoming Events & Conferences

See upcoming events and program related information

[Meetings](#)

[Events](#)

System Training

Learn how to fully utilize our system with a live trainer

[See Online Training Times](#)

Find a ACDBE/DBE Firm

[SBSD ACDBE/DBE Directory](#)



IFB OVERVIEW

- Abandon in place existing two 10,000 gallon underground diesel storage tanks and one 10,000 gallon underground gasoline storage tank, at the Bus Maintenance Facility.
- Remove existing dispensers, piping, leak/level alarm, fuel management system, vapor recovery and accessories, at Bus Maintenance Facility.
- At the Bus Maintenance Facility, provide two skid-mounted aboveground fuel storage tanks (20,000 gallons for diesel and 10,000 gallons for gasoline) along with fuel dispensers, piping, vapor recovery, level detection, alarm and fuel management system.
- Provide electrical power, control and monitoring circuits from the new installations to Bus Maintenance Facility.



On-Line Resources

- The Pre-Bid Conference Attendees List and this presentation will be posted to the Airports Authority website
- All questions must be submitted through the Airports Authority website by 3:00 PM May 1, 2019
<http://www.mwaa.com/business/solicitation-question-submission-form>
- Answers to all questions received will be posted on-line and all registered Planholders will be notified



Example Planholders List

PLANHOLDER LIST FOR SOLICITATION 1-17-C127 DISASTER DISCOVERY PLAN

CONTRACTOR NAME	PRIMARY CONTACT	STREET ADDRESS	CITY, STATE, ZIP	PHONE NUMBER	FAX NUMBER	HOW FIRM INTENDS TO PARTICIPATE IN SOLICITATION				
						PRIME	J.V.	SUB	SUPPL.	OTHER
1. ARRINGTON DIXON AND ASSOCIATES, INC. (ADA)	HILARY CAINE	2401 SHANNON PLACE SE	WASHINGTON, DC 20020	202-889-0123 x3	202-678-2770		X			
2. GUIDEPOST SOLUTIONS	ANGELA OSBORNE	1130 CONNECTICUT AVENUE NW, SUITE	WASHINGTON, DC 20006	571-451-9721			X			
3. INSPIRED DATA SOLUTIONS, LLC	JOHN PURNELL	155 CONDUIT STREET	ANNAPOLIS, MD 21401	410-951-9081						
4. NORBECK TECHNOLOGIES	BOBBY GALLON	8808 WOODYARD ROAD	CLINTON, MD 20735	240-603-8697			X			
5. TRANSECURE, INC.	ART KOSATKA	7375 HIDDEN KNOLL COURT	SPRINGFIELD, VA 22153	301-57-5800						X
6. VINSYS INFORMATION TECHNOLOGY, INC.	CHANDER JAYARAMAN	1436 INDEPENDENCE AVENUE SE	WASHINGTON, DC 20003	202-489-8951			X	X		
7. VINSYS INFORMATION TECHNOLOGY, INC.	SREEDHAR CHANAMOLU	12020 SUNRISE VALLEY DRIVE, SUITE 100	RESTON, VA 20191	703-371-4120	703-880-7557		X			



QUESTIONS?



METROPOLITAN
WASHINGTON
AIRPORTS AUTHORITY

MWAA.COM



@Reagan_Airport

@Dulles_Airport

@Dulles_Toll_Road



reaganairport

FlyDulles

dullestollroad

